

## **Mumbai State Centre**

### **MBA Students from Canada visit Mumbai**

April 15-16, 2009

A group of twelve MBA Students from the University of Victoria, Canada arrived on a two day visit of Mumbai as part of their project on 'Intelligent Street Lighting'. They were accompanied by Dr. A.R. Elangovan, Associate Dean & Director, International Programs, Associate Professor and Dr. Saul Klein, Lansdowne Professor of International Business, Director of Executive Programs, University of Victoria.

On the 15th morning they visited Crompton Greaves at Kanjur where Mr. Manoj Verma, Vice-President - Consumer Products & International Business took them through an interesting presentation on Crompton's corporate status and international presence in the electrical and lighting industry. This was followed by a presentation on Street Lighting by Mr. Rajesh Naik, DGM - Design & Quality. They were then taken around the Global R&D where a presentation was made by Mr. M. N. Nikam, Senior Technology Manager, Business Development CG Global R&D Centre. The students were amazed by the buzz of activity which was far more than they experience in their country. They were then treated to a sumptuous lunch.

Reliance Infrastructure, Versova Receiving Station was the next stop where Mr. Daya Samant gave a presentation on 'Street Lighting Management by Reliance Energy'. The students had a lively interaction with Mr. Sali Subramanian - Asst. Vice-President - Streetlighting & Mr. Mahesh Ramchandani - Dy. General Manager - Streetlighting.

The next morning, began with a visit to Electric House, the BEST Headquarters where the students were welcomed with flowers by Mr. Arvind A Mule, Chief Engineer (Works). Presentations on various aspects on Street lighting were made by Mr. M.M. Ambre, Divisional Eng. PLN on 'Design requirements/installation'; Mr. Mr. D.S. Khalap, Dy.Eng. SLC on 'City Lighting'; Mr. R.T. Shah, Divisional Eng. SLM on 'Maintenance aspects'; and Mr. Bhagat, Dy.Eng. SLC on 'Lighting arrangements for Ganpati immersion'. After a round of delicious snacks the students exchanged views with Mr. S. A. Puranik, Dy. General Manager (ES) on the present and future trends in Street lighting.

In the afternoon the students visited Bajaj Electricals Ltd., Reay Road where they were welcomed by Mr. Gulshan Aghi, Executive Vice President & Head Luminaires BU and Mr. K. Naveen - General Manager, Lighting Design: Luminaires BU. Mr. Naveen gave a short and crisp presentation on Street lighting which was much appreciated by the students. They then visited the Lighting Lab where they had their first ever glimpse of a Mirror Goniophotometer, which left them very impressed. They then left for Bajaj Bhavan, Nariman Point where they were awaited by Mr. Shekhar Bajaj. A warm note of familiarity was immediately struck with Mr. Bajaj who is a great fan of Canada and even celebrated his 50th birthday there. The students were first taken by Mr. Bajaj through the Ground floor showroom and introduced to the wide range of his company's products. He then took them around the Bajaj Gallery where the Indian freedom struggle was brought alive with photos and correspondence of Jammalal Bajaj the founding father of the Bajaj Group, the adopted 'fifth' son of Mahatma Gandhi. The students were very touched by this experience. Mr. Shekhar Bajaj then took them to his personal Conference room where they were treated to authentic Indian snacks and coconut water. A lively interaction followed where matters from lighting and corporate management to Indian elections were discussed. All in all, it was a memorable evening for the Canadian visitors who left for Bangalore with a deeper understanding of the Indian scenario in all matters including Street lighting which became a complete learning experience.

This visit was organized through the good offices of Mr. H.S. Mamak assisted by Mr. Amal Auddy, Hon. Treasurer, and Mr. Stan Alvares, Co-ordinator - Programs, ISLE Mumbai State Centre.

Stan Alvares